Asset tracking provides smart connection to assets, so you can locate equipment and people in real-time, optimising operations and reducing costs.

Alcatel-Lucent OmniAccess® Stellar Asset Tracking identifies the location of equipment or people, in real-time, using tags with Bluetooth® Low Energy (BLE) technology to broadcast their location. And you can track more than just the whereabouts of your assets. You can collect information about equipment usage patterns and locations – even when it's not in use.

The OmniAccess Stellar Asset Tracking Deployment Service Pack lets Business Partners feel confident implementing their first asset tracking and contract tracing project. Partners benefit from Alcatel-Lucent Enterprise Professional Services experience and expertise to acquire the skills they need to succeed, including project preparation, setup and deployment assistance.

Customers benefit from vendor engagement, delivering high performance and solution optimisation, among other turnkey solution advantages.
**Business Partner benefits**

**Securing a deal**
- Vendor expertise by your side to secure your deployment projects while improving implementation speed and reducing risks
- ALE ensures the first level of technical troubleshooting
- Complete assistance “on-shelf” at a predictable price

**Resources empowerment**
- Increase your experts’ skills to enable autonomy
- Experts can achieve official ALE certification which provides them with access to Technical Support for the solution

**Methodology and experience sharing**
- Ensure successful deployment through preparation and assistance, provided by an ALE Expert

**Customer benefits**

**Performance**
- Get the highest level solution performance with ALE Professional Services’ methodology, expertise and experience

**Optimisation**
- Optimise the solution to adapt to your environment, configuration and best practices, so you can maximise your Return on Investment (ROI) and increase adoption

**Complete turnkey solution**
- Provides a turnkey solution with ALE assistance services included, to simplify and optimise your asset tracking and contact tracing solution deployment

**Key features**

**Project preparation**
- Validation of the map positioning plan

**Deployment assistance**
- Remote assistance during the deployment and configuration of the gateways and beacons: Explanation of the methodology, use of asset tracking web management tools and applications, as well as best practices and experience sharing
- Proactive troubleshooting to provide a first level resolution

**Training and certification**
- The Post-sales online course “OmniAccess Stellar Asset Tracking Deployment” provides the basic knowledge and is part of this service. Experts acquire skills through practice during the project deployment.
- ACFE OmniAccess Stellar Asset Tracking certification validates the skills and knowledge the expert(s) have acquired during the project and enables access to the Technical Support for the solution
Samples of services provided by ALE tools to the Business Partner

Figure 1. Bluetooth Predictive Survey with Ekahau Pro® (Wi-Fi/Blue tooth planning and survey tool)

- Predictive Bluetooth coverage
- Validation of the BLE gateways prepositioning

Figure 2. Positioning validation with ALE Asset Tracking Manager (Cloud Management Platform)

- Heatmap feature and position validation/adaptation for BLE gateways and Autocalibration beacons
- BLE gateways, Autocalibration beacons and Mobile tags status (in Troubleshooting Menu)
### Key features

<table>
<thead>
<tr>
<th>Description</th>
<th>Benefits</th>
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<tbody>
<tr>
<td>Integrated online Post-sales training</td>
<td>Expert(s) with the right knowledge prerequisites before starting the project.</td>
</tr>
<tr>
<td>Deployment assistance</td>
<td>Help during the deployment phase with methodology, expertise and experience sharing.</td>
</tr>
<tr>
<td>Positioning validation</td>
<td>Validation/adaptation of the positioning of the gateways and beacons once deployed using the cloud management platform (Asset Tracking Manager).</td>
</tr>
<tr>
<td>Integrated online Post-sales certification</td>
<td>Expert(s) certified on the solution at the end of the process, allowing access to Technical Support for the solution.</td>
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</table>

### Key options
- This service targets projects with a surface of 1000 sqm coverage. If the project is larger, additional ALE assistance can be requested using a quotation request or you can use additional PAER days left on your account, if any.
- The service is delivered fully remotely. For on-site assistance, please request a quote.

### Technical Specifications

#### Prerequisites
- Expert(s) allocated to the project must be trained on OmniAccess Stellar Asset Tracking (three-hour e-learning course) as a basic prerequisite prior to the project start-up. The course is included in the service.
- Wi-Fi deployment expertise is considered a must-have for the expert(s)
- Alcatel-Lucent OmniAccess® Stellar WLAN expertise is a must, as well, a full OmniAccess Stellar WLAN + Asset Tracking solution may be proposed.
- End-customer site plans must be provided with scale information and Wi-Fi infrastructure details, if they exist

#### Services and support
- This service is based on a remote delivery over two days, for 1000 sqm projects
- Worldwide availability

#### Pricing and Ordering
- This service must be ordered using eBuy, part number PS-PACK-ASSET-T
- Alcatel-Lucent Enterprise Professional Services can propose an additional quote for the service options

### Contact us
For more information about this solution, please initiate a request on the ALE MyPortal website:

*Welcome Page >QUICK ACCESS >Professional Services Offer request.*