

AL RAYYAN HOSPITALITY

CUSTOMER INFORMATION

- Al Rayyan Hospitality owns and operates seven luxurious five-star boutique hotels located in the most popular and touristic place in the heart of Doha and two in London, UK, and is in the process of building a new resort.

CHALLENGES

- As the organization owns seven hotels, the main key challenges was to centralize the different systems
- To make management of the systems easier
- To allow the integration of existing hotel systems

PRODUCTS, SOLUTIONS AND SERVICES

- Alcatel-Lucent OmniSwitch™ products
- Alcatel-Lucent OmniPCX™ Enterprise Communication Server
- Alcatel-Lucent OmniTouch™ 8082 My Instant Communicator Phones

BUSINESS AND TECHNICAL BENEFITS

- A problem-free solution for staff and guests
- Great local support from Alcatel-Lucent
- A solution that can be easily adapted for future needs



“Alcatel-Lucent gives great support in Qatar - all over the Middle East - but in Qatar especially. And this is why we decided to go with Alcatel-Lucent, to get something for our guests and our administration which is not just reliable but problem-free.”
 - Saeed Rehman, Cluster IT Manager, Al Rayyan Hospitality, Qatar

<p>DEAL FACTS AND FIGURES</p>	<p>CUSTOMER DETAILS</p>
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| <ul style="list-style-type: none"> • This deal won: February 2013 • Deal implemented: March 2013 • Business Partner: Intercol | <ul style="list-style-type: none"> • Location: Doha, Qatar • Vertical: Hospitality • Number of users: 500 staff and all guests in the seven properties |
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