

## LE CND

A CENTRALIZED  
SOLUTION  
HALVING COSTS

## CENTRE NATIONAL DE LA DANSE (CND)

The Centre National de la Danse (CND), the French National Dance Center, is an institution sponsored by the French Ministry of Culture and Communication which studies dance in all its aspects: promotion of shows and choreographers, dissemination of choreographic culture, artistic creation, and teaching intended for experienced students.

The CND also trains State qualified dance teachers and artist-choreographers.

## CHALLENGES

The CND has a 15,000 m<sup>2</sup> building accommodating employees, students and participants and 12 dance studios. It is vital that the employees can be reached at all times no matter where they are in the building. The CND therefore had a major requirement in terms of mobility. The initial telephone installation was 100% TDM. The CND has an office at Lyon and also required a multi-site high speed solution.

## PRODUCTS &amp; SERVICES

Alcatel-Lucent OpenTouch<sup>®</sup> Business Edition

Alcatel-Lucent OmniVista<sup>®</sup> 8770 Network Management System

60 DECT base stations

## WHY ALCATEL-LUCENT ENTERPRISE

Alcatel-Lucent Enterprise and the CND have built up a relation of trust over 15 years. The transparency of the Alcatel-Lucent teams, their proximity and reactivity are highly appreciated.

Due to their scalability, the Alcatel-Lucent Enterprise solutions capitalize on existing equipment and upgrade them gradually over time.

The voice core business of Alcatel-Lucent Enterprise - plus the opening of the data offer - is also a crucial factor for the CND which requires voice technicality above all.

**Location:** Pantin,  
FRANCE

**Vertical:** Education

**Number of users:** 130

**Deal implementation:**  
February 2013

**Business partner:**  
Résophone



## BENEFITS



## TECHNICAL

The Alcatel-Lucent OpenTouch Business Edition solution meets the requirements of mobility, management simplicity thanks to full-IP, and scalability. Due to the flexibility of the offer, it is very easy to demonstrate the new applications to the staff.



## FINANCIAL

The Alcatel-Lucent OpenTouch Business Edition solution does not require a dedicated team for telephony, which reduces the operating budget. The scalability of the solution smoothes out budgets.



## USER EXPERIENCE

The DECT handsets are so easy to use that all persons - employees and artistic participants - can communicate from and to anywhere in the CND.



"It was very important to have scalable IP equipment that would be easy to manage. It must cover the Center's 15,000 m<sup>2</sup>. Considering the mobility of the artists and participants, it is also essential that the telephony system is extremely easy to use. Alcatel-Lucent Enterprise and its partner Résophone were ready to listen to our requests, present and reliable throughout the installation".

Mr. Laurent Dassier, IT Manager, Centre National de la Danse, France.