

DECATUR COUNTY SCHOOLS CREATES FOUNDATION FOR LEARNING USING ALCATEL-LUCENT INFRASTRUCTURE

DECATUR COUNTY SCHOOLS

CHALLENGES

- Requirement to create future-proofed infrastructure with finite financial resources and a fully utilized small support team
- Reliability and uptime critical to satisfy staff expectations

PRODUCTS & SOLUTIONS

- Alcatel-Lucent OmniSwitch™ 9800 and 6850 LAN Switches
- Alcatel-Lucent OmniAccess™ AP105 wireless access points and associated wireless controllers
- Alcatel-Lucent 8 Series IP Touch phones, including models 4018, 4028 and 4068
- Alcatel-Lucent OmniPCX™ Enterprise Communications Server

BUSINESS & TECHNICAL BENEFITS

- Alcatel-Lucent's modular architecture allows for flexible and scalable voice, data and video infrastructure without the fear of obsolescence or irrelevance and enables incremental growth and investment
- Hosting by City of Thomasville removes direct cost and labor associated with maintenance and support
- Alcatel-Lucent account team's tangible commitment to make the schools successful brings confidence to all purchase and strategy decisions.

DEAL FACTS & FIGURES

- Date deal won: 2011
- Implementation date: 2011
- Business Partner: MTC Inc and Maris Communications



“What I really liked was that Alcatel-Lucent use of open, non proprietary technologies removes the worry about changes occurring in a few years that necessitate junking everything you just bought. Protecting our investments and getting maximum value out of everything we buy is really important to the district.”

Steve Dunn, Decatur County Schools, Director of Technology

CUSTOMER DETAILS

- Location: United States
- Vertical: Education
- Users: 400 staff and 5,600 students