

# ISOFTSTONE SUCCESSFULLY INTEGRATES NEW CONTACT AND DATA CENTERS THANKS TO ALCATEL-LUCENT’S BUSINESS FOCUSED INFRASTRUCTURE SOLUTION

## ISOFTSTONE

### CUSTOMER INFORMATION

- iSoftStone is a leading China-based IT services provider, serving both Greater China and Global clients
- It provides an integrated suite of IT services and solutions including Consulting & Solutions, IT Services and Business Process Outsourcing services

### CHALLENGES

- Needed fast, stable, and intelligent network for the corporate HQ data center that supports a private cloud infrastructure powering 20+ different enterprise branches across China and globally
- Needed smooth integration of the new contact center and data center
- All new solutions needed to be compatible with existing installed base

### PRODUCTS, SOLUTIONS AND SERVICES

- Alcatel-Lucent OmniPCX™ Enterprise Communication Server
- Alcatel-Lucent OmniSwitch™ 10K Modular LAN Chassis

### BUSINESS AND TECHNICAL BENEFITS

- Excellent integration of the both contact and data centers helps lower TCO, enabling a faster pace for enterprise private cloud transformation and a faster ROI for integrated infrastructure investment
- High quality of ALU products help ensure high availability of the solution
- Improved operational efficiency thanks to the high availability, high performance and optimal-quality services for application delivery supported by Alcatel-Lucent’s Application Fluent Network (wired and wi-fi)



“We are very happy to be using the converged solution from Alcatel-Lucent for business focused infrastructure (i.e, Campus network, Voice communication, Private Cloud etc) which helped us improve the operational efficiency of our employees and achieve business growth agilely.”

Wang Xiaodong, IT Director

<b>DEAL FACTS AND FIGURES</b>	<b>CUSTOMER DETAILS</b>
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| <ul style="list-style-type: none"> <li>• Date initial deal won: August 2012</li> <li>• Implementation date: March 2013</li> <li>• Business Partner: Hui Tong Data Co., Ltd.</li> </ul> | <ul style="list-style-type: none"> <li>• Location: Beijing, China</li> <li>• Vertical: Services</li> <li>• Number of users: 17000+</li> </ul> |
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