

# German Regional Association LVR enjoys massive cost savings using Alcatel-Lucent network and communication solutions

FOR EXTERNAL USE

## Landschaftsverband Rheinland (LVR)

### CHALLENGES

- Heterogeneous IT landscape
- 300 separate sites of between 5 to 4000 employees
- Needed to integrate analogue terminals
- Needed to decrease administrative effort required

### PRODUCTS & SOLUTIONS

- Alcatel-Lucent OmniPCX™ Enterprise Communication Server and OmniPCX™ Office Rich Communication Edition
- Alcatel-Lucent OmniVista™ 4760 Network Management System

### BUSINESS & TECHNICAL BENEFITS

- Ability to integrate existing telecommunication solutions
- Mobile phones and remote workers now supported
- Network is centrally managed, leading to reduction in administration required and massive reduction in costs
- Activity-based, automated monthly reporting

### DEAL FACTS & FIGURES

- Date deal won: February 2011
- Implementation date: March 2011
- Business Partner: Dimension Data



“All these products made up our decision for Alcatel-Lucent when evaluating all offered solutions. Finally we were convinced by an extremely coherent concept, which guaranteed protection of investments and pushed a solid migration strategy at the same time.”

Michael Kemper, Head of IT,  
Landschaftsverband Rheinland

### CUSTOMER DETAILS

- Location: Cologne (Köln) Germany
- Vertical: Government
- Users: 15,000