

# UNIVERSITY OF JOHANNESBURG ATTRACTS MORE STUDENTS BY OFFERING A SECURE, MOBILE, INTERACTIVE AND COLLABORATIVE E-LEARNING EXPERIENCE

EXTERNAL

## UNIVERSITY OF JOHANNESBURG

### CUSTOMER INFORMATION

- The university was formally established in January 2005 and has four campuses spread over Central Gauteng with 49,000 full-time students and 5,800 permanent employees, and is one of the largest residential universities on the African continent.

### CHALLENGES

- Availability - 24/7/365 uptime to be offered
- Needed a secure WiFi network spanning over all four campuses plus outside areas and student quarters, offering network collaboration and user experience as good as a physical network connection
- Resilience to cut back in case of failure
- Integration to 3rd party networks and open standards

### PRODUCTS, SOLUTIONS AND SERVICES

- Alcatel-Lucent OmniSwitch™ 6900, 6850 and 6450 Stackable LAN Switches
- Alcatel-Lucent OmniSwitch™ 9702E Chassis LAN Switch
- Alcatel-Lucent OmniAccess™ 6000, AP135, AP105, AP93H
- Alcatel-Lucent OpenTouch™ Business Edition
- Alcatel-Lucent IP Touch™ 4018 and 4068 IP phones
- Alcatel-Lucent OpenTouch Customer Service Suite

### BUSINESS AND TECHNICAL BENEFITS

- Cost effective solution compared to competition
- No loss of features at good cost
- Ease of central management and customer experience



“We are getting the value for money and return on investment. If we compare Alcatel-Lucent, their products have a much quicker ROI. I can use them at full capacity for maybe 3 to 5 years. I’ve had the benefit of having a stable base to work from without needing to budget for replacements on a much more regular basis. So if times are tough you can use it at full capacity, if more budget becomes available you can invest again.”

- Francois Mynhardt, Enterprise Network Manager, University of Johannesburg

### DEAL FACTS AND FIGURES

- Date deal won: 2012
- Deal implemented: 2012/2013
- Business Partner: Bytes SI

### CUSTOMER DETAILS

- Location: Gauteng, South Africa
- Vertical: Education
- Number of users: 49,000 students

