



A CENTRALIZED SOLUTION CUTS COSTS IN HALF

VILLE DE LA TRONCHE

The Ville de La Tronche, located in the Isère region, is a city known for its dynamism and innovation. It has 145 municipal employees in 12 remote sites.

In order to be closer to the citizens, the municipality embarked on a project to modernize its telecommunications facilities. The council wanted a centralized solution compatible with different equipment already in place at its sites.

CHALLENGES

The Ville de La Tronche wanted to modernize its telecommunications facilities. In particular, by replacing the PBX with a centralized IP telephony solution that would be based in the Town Hall, and would include the remote devices of the other sites.

The municipality also wanted to exchange its fleet of network switches, the core and the distributional, and implement inter-site connections based on wireless technology.

PRODUCTS AND SERVICES

- Alcatel-Lucent OpenTouch® Business Edition
- Alcatel-Lucent OmniSwitch® 6250 Stackable Fast Ethernet Switch
- Alcatel-Lucent OmniSwitch® 6450 Stackable LAN Switch
- Alcatel-Lucent OmniSwitch® 6900 Stackable LAN Switch

WHY ALCATEL-LUCENT ENTERPRISE

The consistency and performance of the proposed solution was very impressive to the town hall. Alcatel-Lucent Enterprise has established itself as a provider which can guarantee a high level of service, scalability and security, along with competitive prices.

TO WATCH THE VIDEO: [click here](#)



Location: La Tronche, FRANCE

Vertical: Government

Number of users: 145

Deal implementation: September 2012

Business Partner: NextiraOne



BENEFITS



TECHNICAL

The mini-switches are no longer needed for printers because they are connected to the PC ports.



FINANCIAL

The centralized management of servers reduces the cost by half for the operator, as there is only one phone subscription.

Operating costs have been decreased due to the passage from four to two switchboards following the introduction of softphones.



USER EXPERIENCE

Employees' productivity has been increased since the introduction of electronic directory and voicemail.

The customer service has also improved because there are almost no missed calls out of the 6000 incoming calls received each month.



“To modernize its telephony, facilitate the use of business software, and reduce costs, the Ville de La Tronche approached Alcatel-Lucent Enterprise. The retained full IP solution has enabled us to standardize equipment and enhance network performance.”

Sébastien Astier, ICT Project Officer, Ville de la Tronche.