



GREAT COST REDUCTIONS DUE TO A SUCCESSFUL INTEGRATED NETWORK

VOTORANTIM GROUP

Founded in 1918, Votorantim Group is one of the largest industrial conglomerates in Latin America, operating in various sectors such as finance, energy, siderurgy, steel, pulp and paper among others.

The group is present in 23 countries and has around 60,000 employees worldwide, using 20,000 IP extensions.

CHALLENGES

Votorantim Group had a very diverse IT park with several vendors who had no interconnection between them. They wanted to simplify their network and have a single provider.

It was also necessary to upgrade the analogic technology to fulfill the needs of quite extensive sites.

PRODUCTS AND SERVICES

- Alcatel-Lucent OmniPCX™ Enterprise Communication Server
- Alcatel-Lucent OmniVista™ 8770 Network Management System
- Alcatel-Lucent OpenTouch™ Multimedia Services
- Alcatel-Lucent OmniTouch™ 8400 Instant Communications Suite for Enterprise with Microsoft Lync
- Alcatel-Lucent Solution Premier Service (SPS)

WHY ALCATEL-LUCENT ENTERPRISE

Alcatel-Lucent Enterprise’s quality, cost and benefits were important factors in the choice of a single vendor.

Alcatel-Lucent Enterprise was able to provide the right technology to answer the analog, digital and all IP needs.

TO WATCH THE VIDEO: [Click here](#)



Location: São Paulo, BRAZIL

Vertical: Manufacturing

Number of users: 10,500

Deal implementation: December 2013

Business Partner: Alcatel-Lucent Enterprise Brazil - Strategic Industries

BENEFITS



TECHNICAL

Alcatel-Lucent OmniPCX™ Enterprise gives Votorantim Group high availability and resilient communications at all times.

There is now an appropriate level of support according to the size of the company.



FINANCIAL

The new integrated network and equipment within the Votorantim Group has allowed significant cost reductions and savings on maintenance. The communication cost between the companies is now zero.



USER EXPERIENCE

In the past there used to be many different user manuals. As the equipment is now standardized, there is the same user experience in all the companies. This is one of the biggest benefits for all the employees.



“The first advantage, which we consider as one of the most important, was the reducing of cost. Today, we have an integrated network of all the companies and equipment. So the communication between companies is now at zero cost.”

José Emanuel Oliveira Reis, Information Technology and Services Manager, Votorantim Group.